



CASE STUDY

## Fortune 20 Company Cuts Outside Counsel Costs by 80%

Catalyst's Multi-Matter E-Discovery Platform Helps to Manage Hundreds of Cases

“ Catalyst was able to tailor its automated e-discovery platform to handle what may be the leading litigation of this decade. ”

**Client Snapshot:** Fortune 20 Tech Company

- 80% reduction of outside counsel costs
- 217% increase in document decisions per hour
- 83% decrease in costs per document decision
- 52% decrease in document review costs



How does one of the world's largest litigants efficiently manage discovery across 125 active patent, trademark and regulatory matters involving 300 million documents and counsel at 60 of the world's leading law firms? Discovery on that scale presents significant challenges. Deadlines loom constantly and billions of dollars are at stake.

The company—sophisticated about litigation and known as a technology innovator—found the e-discovery platform that provides the efficiency and control it requires:

- A central hub to manage millions of documents across multiple cases.
- Maximum automation from processing through production.
- Consistency of coding across cases and counsel.
- Airtight security with multi-level access controls for team members.
- Detailed customized tracking and reporting within and among matters.
- Central oversight and control across all cases and counsel.

## Hundreds of Legal Matters, Millions of Pages

The company first retained Catalyst for just a few cases. As its legal department came to appreciate the capabilities of our platform and the value of our Professional Services consulting, it made Catalyst the exclusive host for its hundreds of litigation and regulatory matters. Now, it requires all its outside firms to use Catalyst for review and production, ensuring savings, efficiency and adherence to standards and workflows.

A party to some of the largest legal matters ever, the company is exacting in its requirements. Catalyst's Professional Services team worked closely with its legal department to adapt our cloud-based multi-matter platform to its specific needs. To date for the company, Catalyst has hosted 425 matters—125 now active—and 300 million documents. We have produced 800 million pages over 4,000 productions.



They require all outside firms to use Catalyst for review and production, **ensuring savings, efficiency and adherence to standards and workflows.**

## One Central Repository Powers All E-Discovery

Hosting its litigation documents in a central repository allows the company to control discovery across all matters with consistency and defensibility. Duplication is eliminated because the platform enables the use of a single document across multiple matters, saving time and money at every step of the e-discovery process.

- 1. Automated loading:** The company's documents are automatically loaded, decrypted and deduped. Sixty percent of the data is deduped on ingestion, saving millions in processing and hosting. Our highly effective culling and filtering has measurably increased responsiveness rates in the remaining data.
- 2. Automated searching:** As documents are loaded, some 9,000 queries automatically search for privilege and confidentiality. Documents are then automatically sorted to the appropriate subcollection. These automated searches reduce outside counsel work and billing.
- 3. Easily launch new sites:** A site template encapsulates all of the company's preferences, rules, security and forms. As new cases come in, the template is replicated to create a new site, while still allowing for customization.
- 4. One document, many cases:** To open a new case, the company can pull documents—sometimes millions at once—from key custodian collections already hosted by Catalyst. As a document is copied to the new case, it retains all privilege and confidentiality coding. This provides rapid access to data for ECA and express ramp-up in response to litigation, regulatory and compliance requests. Our system can retain all information related to a record perpetually.
- 5. Consistent, defensible workflows:** Our Assigned Review Module allows counsel in each case to quickly set up workflows for review, QC, privilege, confidentiality and production, while ensuring adherence to the company's standards. This provides defensibility, reduces risk, and ensures consistent treatment of documents.



The platform enables the use of a single document across multiple matters, **saving time and money** at every step of the e-discovery process.

- 6. Faster, more accurate productions:** Catalyst's Production Module enables the company to automate production by customizing its preferences on redactions, output format, numbering style, etc. One case, for example, involved 180 separate productions with 20 million stamped pages. The company also created a separate site devoted to hosting all productions from all parties in all its cases, making it easy for outside counsel to search and review produced documents.
- 7. Dedicated consultants:** Catalyst's Professional Services staff serve as extensions of the company's litigation team, supporting daily operations, developing new ways to streamline workflows, and coordinating with outside counsel. Thanks to their responsiveness, the company has several times been able to complete initial production on a Monday morning for a matter that came out of nowhere on a Friday afternoon.

Through Catalyst, this leading technology company was able to achieve its key requirements for an e-discovery platform. More importantly, the company has been able to take command of its e-discovery in ways that deliver real value. Key benefits for the company include consistency across all its cases, substantial cost and time savings, elimination of redundant effort, assurance of best practices, and full control. With Catalyst, this innovative technology leader found its match in an innovative e-discovery leader.



**Learn More**  
[catalystsecure.com](https://catalystsecure.com)



**Follow Us**  
[@catalystsecure](https://twitter.com/catalystsecure)