



CASE STUDY

Catalyst Managed Review Saves Technology Company \$350,000 in Price Fixing Investigation

Optimized Review Significantly Reduces Need for Outside Counsel to Conduct Quality Control

“Catalyst’s team met the deadline with room to spare and enabled the client’s outside counsel to focus on the merits of the case.”

Client Snapshot: Global Technology Company

- Government investigation into alleged violations of securities laws
- 500,000 documents to review in less than five months
- Review and quality control priorities changed on short notice
- Client saved nearly \$350,000 by using Catalyst’s technology and review team

Background

Our client, a global technology company, was hit with a government investigation into alleged violations of securities laws. The regulators believed they would find the necessary evidence in the documents. The request to produce was broad, and our client would have to review approximately 500,000 documents—within just five months.

Our goal was simple. Use Insight Discovery, Catalyst's document review and analysis platform, to find the relevant documents as quickly and efficiently as possible by our well-trained, in-house managed review team.

This case study talks about how our expert managed review team optimized our technology to provide exceptionally high-quality work product, despite some bumps along the way, saving the client outside counsel review costs and enabling counsel to focus on the case at hand.

Review Quality

We worked very closely with our client's large national law firm serving as outside counsel on this matter. Our reviewers used Insight Discovery for first-pass responsiveness review by custodian, for 15 custodians, as well as privilege, privilege log and quality control (QC) review.

The firm had worked with other managed review teams on previous matters, and their standard was to conduct a QC review of 20% of all documents handed off to them by the managed review team. In this case, outside counsel would have had to review 100,000 documents for outside counsel review.

At first, adhering to the client's and outside counsel's review protocol, our team sent 20% of documents for the QC review. Based on Catalyst's QC processes, which are designed to ensure that our team's coding is completely in sync with outside counsel's coding, we were able to achieve exceptional review quality over the first two weeks of the project. As a result, counsel gradually reduced its QC to just 2.5% of the documents for the remainder of the project after the first month. Over the life of the project, counsel confirmed coding on 96% of the documents that we handed off to them for QC (13,835



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of the 14,423 documents were confirmed as correctly coded), and nearly all of the changes took place during the first week of the review as the review team worked with outside counsel to further develop the review protocol and fully align on how documents should be coded.

Below is a chart showing the savings we were able to generate for the client when its outside counsel decreased its QC rate to just 2.5%.

Managed Review QC Rate Cost Comparison for 500,000 Documents

Outside Counsel QC Percentage	Number of Docs for Outside Counsel Review	Outside Counsel Review Rate	Outside Counsel Hours	Outside Counsel Billable Rate	Cost
Standard: 20%	100,000	100 documents/hour	1,000	\$400/hour	\$400,000
Catalyst Managed Review: 2.5%	14,423	100 documents/hour	144	\$400/hour	\$57,600
Savings:					\$342,400

Changing Review Priorities

But high-quality work product isn't the only area that our team excelled. During the course of the review, the investigating agency changed its priorities on short notice a number of times regarding which custodians they wanted to focus on. Our managed review team flexibly met those demands, without any degradation to review quality and speed.

On-Demand Scalability

Furthermore, during the course of the review, as our team completed the first-pass responsiveness review, 85% of our team stopped the review while the rest of the team conducted the QC review. When review priorities changed mid-course, we were able to quickly scale back up for the additional review work alongside "special" review projects with small teams to review high-ranking client executives' emails for different issues. Again, changes to scope and priorities did not affect our team's high-quality work product.

The Results

The Catalyst review team met the client's deadline with room to spare, and proved that it could conduct a high-quality review that necessitated almost no outside counsel QC involvement—thus saving the client money and allowing its outside counsel to focus on the merits of the case.

Contact us to find out how much you might save on your next matter by using Catalyst's managed review services optimized for Insight: catalystsecure.com